



**FORMELLA**  
**CONSTRUCTION**  
CGC 040404  
LLC

January 24, 2018

Mr. Teddy Wentzel  
Wentzel Heating & Air Conditioning  
51 Alafia Drive  
Sarasota, Florida 34240

**Re: Residential Air Conditioning Replacement**

Dear Teddy,

Recently we hired your firm to perform an air conditioning replacement at my residence, as our system was on the brink of failing. Your firm was completely thorough in evaluating the existing system and even exhausted all efforts to try and match up my system components with that of the newer systems, although due its age that was not possible. You were also extremely helpful in reviewing the many options of SEER ratings and energy efficiencies vs. the cost paybacks.

When it came time to install the system, your men arrived and reviewed the work they planned to perform with me and were extremely professional in both their approach and appearance. As my work involves trade contractors on a daily basis, I find this is not always the case and your company's professionalism was refreshing.

Your men went above and beyond my expectation, even rerouting a condensate drain line that they indicated would not meet your standards for installation. After the initial installation, my expectations were exceeded again when you came out to review your employee's installation prior to calling for the County inspection. I don't often see this in my day-to-day dealings with the trades.

In conclusion I would like to thank you and Cindy for your exemplary service and I would not hesitate to recommend your company for any of the services you perform.

Sincerely,



Richard Behn

Project Manager/Superintendent